



DINABANDHU ANDREWS COLLEGE

NAAC Accredited
(Government Sponsored)
Estd. 1956

Ref. No.

Date

NAME OF THE COLLEGE/ INSTITUTION- Pune Institute
of Business Management

DATE OF MOU- 8th February, 2022

PURPOSE OF MOU- Both the Parties are pleased to enter upon an agreement to establish ties of academic cooperation in order to contribute to the achievement of their overall goals as institutions through following but not limited to:

1. Collaborative research.
2. Provision of Cooperate Sessions.
3. Visit, training and exchange of faculty, staff and students
4. Placement Oportunities.

ACTIVITIES- Seminar



9822606080

Pibm
Manufacturing Leaders

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Business Management
Pune Institute of Business Management
Pune Phule Pune University



IAEER'S Pune Institute of Business Management
Approved by AICTE | Affiliated to University of Pune

Dated:

The Principal

Dinabandhu Andrews College
KOLKATA

Respected Sir/ Ma'am,

Greetings from Pune Institute of Business Management!

PIBM is an AICTE approved, NAAC accredited, affiliated by NSDC and NIRF top ranked institute and has earned respect in India in a short span of 15 years due to its adherence to its vision "Employability through Right Education". PIBM invites your reputed institute/college to join arms in building successful careers for the students through a thorough design based on the structure of NEP 2020.

We bring forward a Student Development Program (SDP) where we offer to train your students on to employability skills which they require inevitably after completion of their respective degree courses.

SDP involves training sessions onto following:

- Quantitative Aptitude
- Verbal Ability
- Domain Subjects

Going through 2-hour session in each category additionally having a strength of at most 60 students per class/session to maximize the interaction and attention amongst the students, they will be prepared for the process of employment in various companies from diverse sectors.

NEST is a test which is conducted amongst the appearing students onto these three categories to give the students an idea of their current employability status and requirement of skills to add on to their employability (if needed).

Students qualifying NEST with minimum 70% in each subject, will be allowed to participate in the placement drive and will receive at least 3 opportunities of interviews with companies we are already associated with.

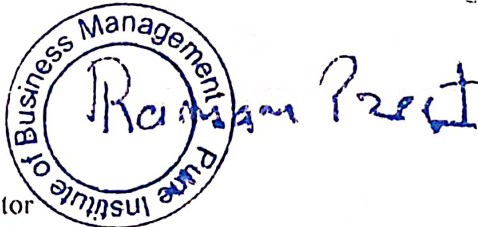
Students who would need improvement on any of the topics will be reskilled and placed by the institute. We will share the results of the students with your institute for reference purposes.

Looking forward to a positive response from your end soon.

Regards,

Raman Preet

Executive Director



Pibm

IAEER'S

Pune Institute of Business Management

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Pune Institute of Business Management
in Collaboration with
Dinabandhu Andrews College, Kolkata

Pibm
www.pibm.in

SESSION ON **Startup and Entrepreneurship - Work better, work smarter and be the first choice for employers**

SPECIAL THANKS TO



Dr. Somnath Mukhopadhyay
Principal
Dinabandhu Andrews College,
Kolkata

SPEAKER



Mr. Zulfi Ali Bhutto

Business Head Channel (Dealership) Strategy & Development: India & SAARC Region
Steelcase

Mr. Zulfi Ali Bhutto is a Growth Evangelist, Result driven passionate Business Leader & Visiting Faculty with 17+ years of diversified experience in e-Commerce, Brick & Mortar, Omni Channel Expert, Strategy, Business Planning, Sales & Distribution, Operations, P&L Ownership, Business Development (B2B & B2C) and Key accounts Management in FMCG (Fast Moving Consumer Goods), Telecom (Wireless) and Consumer Durables (Electronics and Home Appliances). He brings Level 5 Leadership quality, expertise in Go-To-Market (GTM), RIM, Business Strategy, managing entire operations with end to end P&L responsibility key focus on top & bottom line profitability.

Venue

Dinabandhu Andrews
College, Kolkata

SESSION COORDINATOR

Mr. Sourav Hui
MOBILE: (+91) 9607960473
PIBM Pune



10:30 AM



19th December 2022

ARE YOU FUTURE READY?

ARE YOU SURE WHAT YOU WANT?

ONLY THE BEST, REST WILL STRUGGLE - CHOICE IS YOURS?

BE THE BEST IN ONE THING, THEN TRYING YOUR HANDS ON SO MANY?

NO MORE JACK OF ALL TRAITS

19th December, 2022









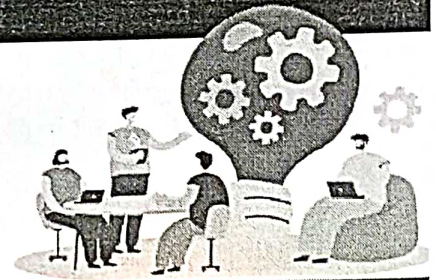
LAUNCHING NATIONAL EMPLOYABILITY SKILL TEST (N.E.S.T)

In collaboration with National Skill Development Corporation (NSDC)
-A national-level test for assessment of skills

OBJECTIVE

EMPLOYABILITY & PLACEMENTS

Our association with 600+ companies from diverse sectors will assist the students from NEST Skill Development Program in getting the placement opportunities in top companies.



BENEFITS TO STUDENT:

- > Job Opportunities in Global Companies for Students post clearing NEST
- > Immediate Jobs after Graduation
- > Analyze and bridge the Skill Gap through NEST feedback before pursuing PG Program
- > Exposure to Professional Hiring
- > Feedback to strengthen the area of improvements after every company's placement process

BENEFITS TO INSTITUTES:

- > In collaboration with Govt. and NSDC, our vision is to provide the Students with Maximum Employability nation wide.
- > As per the National Education Policy, training should be relevant for Maximum Employability
- > Interaction between faculties and corporate leaders like Tech-Heads, business-heads, etc. for enhanced knowledge to prepare relevant curriculum
- > Increase the goodwill of your institute through maximum placements
- > Increase productivity through collaboration for our LIVE LMS, integrated with Competency Mapping and Result Analysis

N.E.S.T STRUCTURE



VERBAL
ABILITY



QUANTITATIVE
APTITUDE



LOGICAL
REASONING



DOMAIN
KNOWLEDGE

ABOUT PIBM GROUP OF INSTITUTES

The PIBM Group of Institutes were established in 2007 and has developed an expertise of over 14 years in skilling and making the students employable.

6000+ Students Trained & Placed | 600+ Company Associations
550+ Corporate Leaders

OUR RECRUITERS

	Cognizant	eClerx
	Capgemini	BNY MELLON
		BARCLAYS
	and many more..	

Email us at: nest@pibm.in

PUNE INSTITUTE OF BUSINESS MANAGEMENT

OBJECTIVE

Our objective is to Explore our Expertise, Experiences, Resources and Opportunities for the benefit of the students & faculties and to make a significant improvement in them.

Through:

1. **Collaborative Research:**

2. **Faculty Development Program:** Faculty Meet

3. **Provision of Corporate Sessions:**

PIBM is able to provide sessions with experts from corporates. Like CEOs, Presidents, V. Ps, Directors and various Business Heads will enhance rease practical knowledge and insight with faculties, Students and Administration.

4. **Student Skilling and Awareness on NEST (National Employability Skills Test):**

5. **Student Development programs**

i. Students can be trained on employability skills such as

1. Sales forecasting

2. Financial statement analysis

3. MS Excel

4. Power Bi

5. Content writing

6. Digital marketing etc.

6. **Internship / Placement Opportunities:**

7. **LMS and Skill Development Portal of PIBM:**

8. **Faculty and Student Exchange Programs:**

Under this Faculty and Student exchange program PIBM will invite faculties and students of Kalna College for a period of 4-5 days.

Activities includes like

1. Industrial visit in big companies

3. Special sessions by Domain Experts

5. Student interaction

2. Corporate Sessions by President, VPs, CEOs etc.

4. Faculty interaction and exchange of thoughts

6. Pune Darshan